



**Join IGK to get the latest experience in the field of credit management in Russia, Ukraine, Kazakhstan, Belarus, Poland, Turkey and Baltics**

# 14-16<sup>TH</sup> NOVEMBER 2018

## **ANNUAL INTERNATIONAL SEMINAR**

We would like to invite you to attend our Annual International Seminar to be held at the **Grand Poet by SemaraH 5\*** in Riga on **November 14<sup>th</sup> - 16<sup>th</sup>, 2018**. This is not an ordinary seminar but an exclusive event for our esteemed clients.

So many times at the meetings with our clients we received a message to hold a practical workshop for their employees. As a result we collected most of the questions and based on them prepared a very interesting program of a two-day seminar on very popular countries.

The team of IGK experts and partners will cover the following topics for each country:

- ✓ **market overview (including sectors analysis);**
- ✓ **credit information (availability, official sources, extended information, methods of evaluation, specifics of the country);**
- ✓ **debt collection (amicable, legal, different approaches to recovery);**
- ✓ **credit insurance (market features, products, conditions);**
- ✓ **planning of export-import transactions, tax and customs restrictions.**

It is important that each topic will be accompanied by a large number of real examples from our everyday experience.

We believe that our seminar will help you to make more informed decisions and thus develop your business in our countries. We will have 2 nights of dinner & excursions which will make this a seminar you should definitely attend.

The cost of the event is EUR 350.00 per attendee including dinners at SNOB Grand Poet and Riviera restaurants.

For your convenience we have acquired a block of nice rooms at the **Grand Poet by SemaraH 5\*** at a special rate of EUR 87.00 per night.

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